

AFIG Partners.

Company Brochure



AFIG Partners

Be Part Of It

Our goal is simple, to create the largest network of professionals, brokers and lenders within the funding space whilst giving mass opportunity and self-fulfilling benefits to any partner who joins our network.

WELCOME TO AFIG PARTNERS

AFIG Partners is a multi-model opportunity which brings on two types of partners to dramatically increase distribution as well as high level expertise and experience.

“We are beyond excited to launch the partners platform model, which will in essence, give working professionals the unique opportunity to join forces with one of the most dynamic finance arms in the UK, and become an introducing finance broker with instant effect. Many professionals are looking for other opportunities at present, and this is a streamlined way of adding another string to your bow which will generate additional revenue whilst letting AFIG look after all facilitation aspects.”

- Thomas Singleton (Partnerships Director)

Excellence In AFIG

Multi award winning AFIG has been operating directly to consumers for over 15 years amassing a large repeat client bank and successful funding which amounts to over £1.5 billion in lending completions.

AFIG Partners specialises in offering short to long term lending solutions to individuals, companies, development projects, trusts & foundations and various other sectors.

Operating exclusively in this area of the market, we intermediate for clients and lenders for almost any scenario. With direct relationships with one of the most extensive panel of lenders in the market, AFIG Partners has been the trusted finance partner for many businesses and individuals in successfully securing funds across a wide range of sectors.

£1.5+BN

Lending
Complete

+3,500

New Homes
Created

80

Team
Members

6

Regional
Offices

16

Industry
Awards



Some of Our Key Products

Auction Finance

Auctions can be a daunting experience, because no one knows the sale price until the hammer goes down! This can be made even more nerve wracking, as once your bid is successful, you are committed to paying for it – often by a deadline. This is where Auction Finance comes in. As a type of short term bridging loan, it allows quick access to cash flow in time for your purchase to be made.

Why AFIG Partners?

As a trusted Auction Finance Broker, we can pre-arrange funding to allow you to bid to your maximum, at peace in the knowledge that our Auction Finance has given you the financial backing to complete the purchase when successful.

Traditional funding can be difficult with this tight a turnaround, but our experienced Auction Finance Brokers can carry out the entire process prior to the auction and upon successful acquisition, we will ensure that you are able to meet the completion deadlines set by the seller.



Bridging Finance

Bridging Finance is probably the best-known product in short term lending, literally bridging a financial gap until a longer-term solution can be arranged or the asset is sold. We aim to tailor a bespoke Bridging Loan to each individual client and their unique situation.

Why AFIG Partners?

When under pressure to complete a transaction, or when the condition of a property will not allow traditional mortgage funding, a short-term Bridging Loan can be a very useful product. These facilities can be repaid without penalty after only two or three months, when ready to transfer onto a regular mortgage product. These Property Bridging Loans can be invaluable, enabling a property transaction to take place that may otherwise have fallen at the first hurdle.

The application process is usually simple, straightforward, and carried out at pace by our expert Bridging Finance Brokers.

Refurbishment Finance

When your property project requires any element of improvement work – be it a light refurbishment, extension, or even a total structural overhaul – Refurbishment Finance allows the complete costs of those works can be borrowed alongside the purchase loan.

Refurbishment Finance also allows you to spread your personal savings over more than one project a time, offering you the opportunity to grow your portfolio much quicker. Whether you are upgrading your own residential property or doing so with intention to rent or sell out – our Refurbishment Finance Brokers will work closely with you throughout.

Why AFIG Partners?

Our experienced Refurbishment Finance Brokers take time to understand the project and allow you to devote your time and energy to overseeing and running the project rather than finding the funding.

Once all the sums are agreed with your Refurbishment Finance Broker, just hand your keys over to the builders in the comfort of knowing their bills are covered.

Development Finance

Property Development Finance is specifically designed to fund a building project. Our Development Finance Brokers provide funds towards the initial land purchase, followed by phased drawdowns, where, when specific development stages are met, additional funding is released to cover costs to date.

Why AFIG Partners?

A Property Development Loan can be taken out for utilisation in both new builds and sizeable conversions, usually structured to include 100% of construction and professional costs. Our Development Finance can help you whether you are undertaking your first project, or your thirtieth. Finding a competitive product that suits your needs can be difficult – but our specialist Development Finance Brokers are experienced, and are ready to use their knowledge of the complex development finance sector to support you every step of the way.

We are also able to arrange Senior Funding, Stretch Senior Funding, Mezzanine, Equity and Bespoke solutions.

Development Exit Finance

Usually, Development Exit Finance (alternatively known as Project Exit Finance) can reduce the cost of funds for a loan, whilst enabling other benefits such as equity release and more time to navigate the pressure of deadlines and achieve better sale values.

The reality of property development is that often, additional time is beneficial when a project is coming to an end, to achieve the best possible return.

Why AFIG Partners?

This is where Development Exit Finance is invaluable. This form of funding is ideal for property developers who are looking to exit a recent project.

Repaying a development loan as quickly as possible and selling quickly will minimise interest paid. However, Development Exit Finance can offer an alternative: in repaying off the outstanding loan and providing developers the extra time needed to maximise what can be achieved in sales revenue.

Commercial Finance

Commercial Finance encompasses a wide range of property related borrowing opportunities secured against any type of commercial development. These can include offices, industrial units, shops, hotels, care homes etc. In fact, anything that isn't considered to be purely residential is covered.

They are available to property investors (landlords) or business owners who wish to run their business from the property (owner occupiers).

Why AFIG Partners?

If you are looking to buy something new or refinance a property you already own, we have a range of solutions to suit individual needs. Finding the right Commercial Development Finance to fund a commercial business property – whether refinancing an existing asset or portfolio, or completing a new purchase can be daunting – but our commercial finance brokers are here to give you peace of mind. We will secure you the most appropriate Commercial Finance funding for your unique circumstances.

Buy To Let Finance

Buy To Let (BTL) Finance options are long term loans secured against residential property that is to be rented out rather than occupied by the owner. Types of suitable property for this type of financing include houses, flats, student accommodation, HMO's and holiday homes.

Our Buy To Let Finance options are available to individual borrowers, limited companies, LLP's and in some cases trusts and charities.

Why AFIG Partners?

If you're looking to secure a Buy To Let mortgage, but are unsure as to where to start, you're in the right place! We have experienced buy to let brokers ready to help you – it's what we do!

There is a plethora of options available so, if you are buying or refinancing, our buy to let brokers have an appropriate solution for you. Whether it's that you want to break into the buy to let market, or relocate and keep your old home as an investment we will share our expert advice and guide you through the entire process start to finish.



What is AFIG Partners?

AFIG Partners is a multi-model opportunity which brings on two types of partners to dramatically increase distribution as well as high level expertise and experience.

Our goal is simple, to create the largest network of professionals, brokers and lenders within the funding space whilst giving mass opportunity and self-fulfilling benefits to any partner who joins the network. We have uplifted our senior multi award winning team who possess mass expertise and knowledge within the market to launch a model that will be extremely prominent within the funding space.

The AFIG Partners platform offers the unique opportunity to become a formalised introducing broker and have direct access to one of the largest panel of lenders, underwriters, and broker professionals within the market.

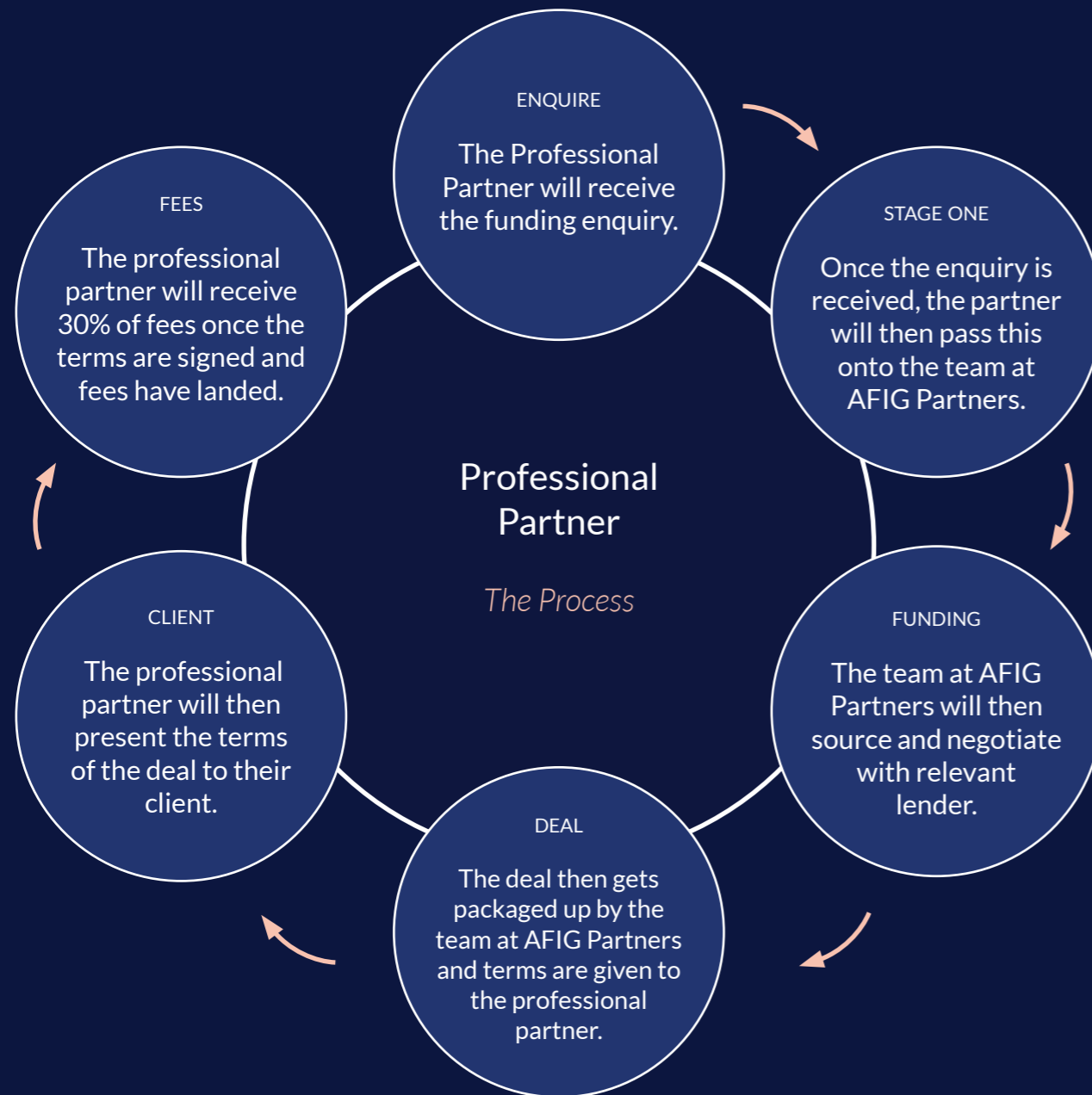
The platform was launched as a way of formalising the introducer model and giving professionals the chance to set up as a finance broker, in partnership with AFIG. The professional partner will receive a minimum of 30% of all fees generated and the broker partner 50%.

"We are beyond excited to launch the partners platform model, which will in essence, give working professionals the unique opportunity to join forces with one of the most dynamic finance arms in the UK, and become an introducing finance broker with instant effect. Many professionals are looking for other opportunities at present, and this is a streamlined way of adding another string to your bow which will generate additional revenue whilst letting AFIG look after all facilitation aspects."

Partner Types

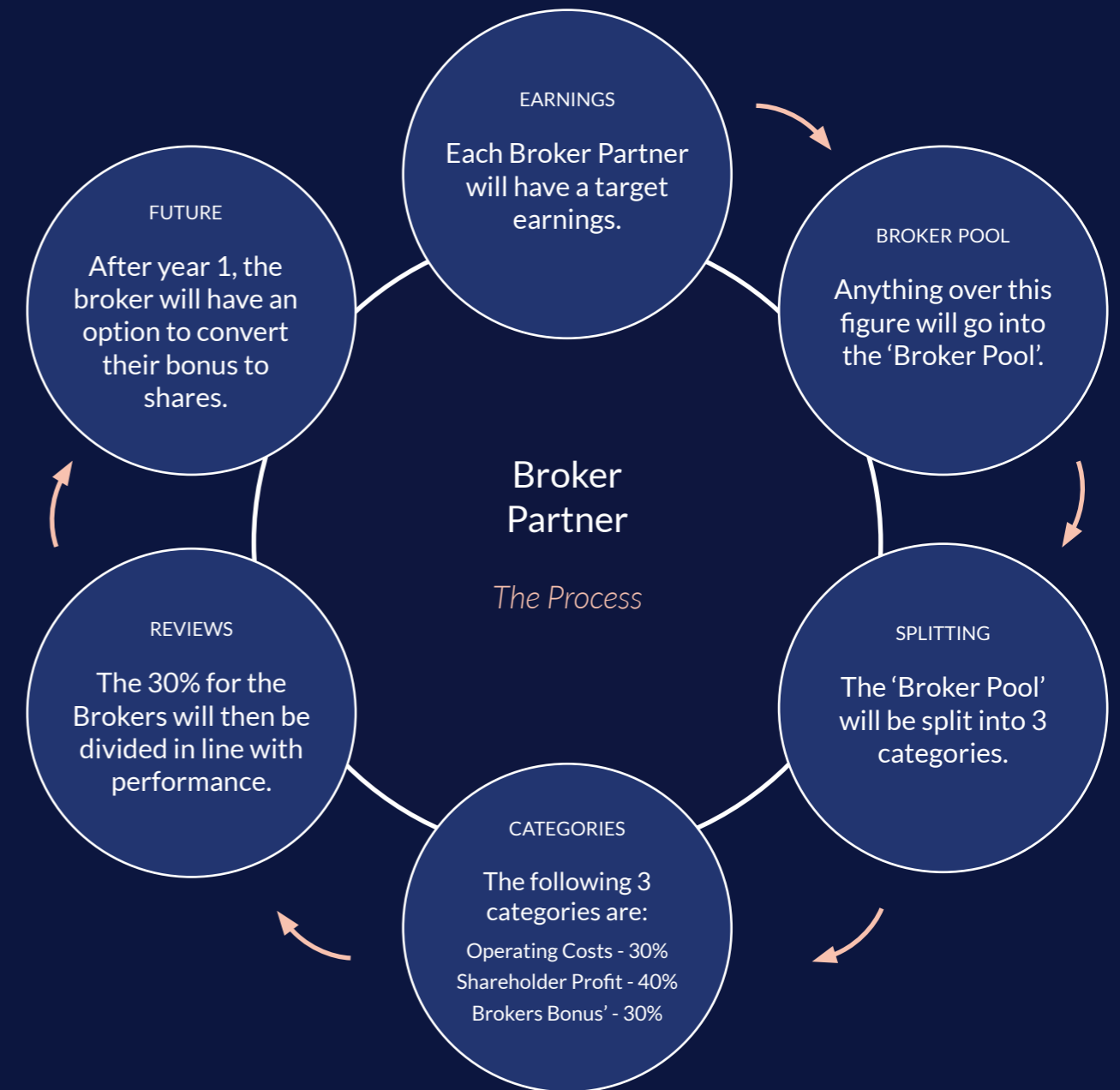
Professional Partner

A professional partner can be an institution, corporate business or individual 'hands-off' introducer who will simply use AFIG to manage the process from enquiry to completion whilst taking a minimum 30% of fees once the deal has completed.



Broker Partner

A broker partner is a self-employed broker or someone already within the industry, who will under the AFIG banner on a day to day basis.



Case Study – Vision Tower

A quick turnaround for a highrise structure in the heart of Manchester. Value = £8,000,000

Vision Tower is proposed to deliver over 300 residential units to Manchester City Centre with a Gross Development value of over £125m.

However, being one of the very last remaining city centre development sites, the client had to move quickly in order to secure the purchase – land with planning, not always the easiest but doable... however, throw in an equity loan and a VAT loan too – this made it a little trickier.

Another ‘quirk’ to this one is that the client had taken an option 6 months earlier and had enhance the planning and as such the value – from circa £8m to £12m so wanted to work with the higher value as he had added considerable value to the scheme.

We secured him;

- A bridging loan at 85% of purchase price (60% of the new valuation)
- An equity loan of 10% of the new valuation
- A fully funded VAT loan of 20% of purchase price. All with three separate lenders!

After countless calls, emails and meetings, we managed to complete on the acquisition in the allotted time-frame allowing the client to continue with his intended plans for the site.



Looking To Become A Partner or For Finance Solutions?

Enquire now to either become a partner, or if you are looking to secure funds. Our team will be on hand to get back to you straight away.

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